Oregon, Washington, and Alaska Exports of Edible Fishery Products, 1991

by

R. K. Kinoshita and J. M. Terry

U.S. DEPARTMENT OF COMMERCE

National Oceanic and Atmospheric Administration National Marine Fisheries Service Alaska Fisheries Science Center

NOAA Technical Memorandum NMFS

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This document should be cited as follows:

Kinoshita, R. K., and J. M. Terry. 1993. Oregon, Washington, and Alaska exports of edible fishery products, 1991. U.S. Dep. Commer., NOAA Tech. Memo. NMFS-AFSC-10, 47 p.

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NOAA Technical Memorandum NMFS-AFSC-10

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ABSTRACT

Oregon, Washington, and Alaska (defined in this report as the Pacific Northwest) exports of edible fishery products in 1991 increased 4% in quantity over 1990 to 1.47 billion pounds (lb) or 666,400 metric tons (t). The value of these fishery exports increased by 7% to \$2.2 billion principally due to the 35% increase in groundfish exports and the 21% increase in crab exports. The 25.5% decrease in Pacific salmon exports kept total exports from being higher. 1991, groundfish exports of \$1.07 billion and salmon exports of \$612 million accounted for 48.4 and 27.6%, respectively, of the total value of Pacific Northwest fishery exports; This is the first time that groundfish exports surpassed salmon exports. The value of Pacific Northwest exports comprised 72.9% of total U.S. edible fishery exports, down slightly from 74.7% in 1990. In 1991, Pacific Northwest exports were shipped to 35 countries. The top five countries accounted for 92.6% of the total. Increased trade with Japan, the Republic of Korea, the United Kingdom, and Portugal accounted for most of the gain exports to Japan totaled \$1.66 billion or 74.9% of the total, up in value from \$1.61 billion in 1990. The Republic of Korea jumped to the second spot with \$146 million or 6.6% of the total exports, up from \$94.4 million in 1990. Pacific Northwest exports to the United Kingdom increased to \$113.8 million or 5.1% of the total exports, while shipments to Canada fell to \$96.4 million from \$100 million in 1990 and accounted for 4.3% of the total.

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INTRODUCTION

Exports of edible fishery products from Oregon, Washington, and Alaska are a major contributor to both total U.S. fishery exports and to the economy of the Pacific Northwest. This report compares exports of edible fishery products from the Pacific Northwest to total U.S. fishery exports, examines fishery exports by product and major importing country, reviews changes in patterns in exports, and updates the report of Kinoshita et al. (1991).

For purposes of these analyses, the Pacific Northwest is defined as the states of Oregon, Washington, and Alaska. The export data used in this report are from the U.S. Department of Commerce, Bureau of the Census. The database is maintained by the National Marine Fisheries Service (NMFS), Fishery Statistics Division, Silver Spring, Maryland.

Export data from the Oregon, Washington, and Alaska customs districts were used in this report. This method covers the major exports of salmon, groundfish, crabs, and herring. Also included are categories of exports not identified by species, but as whole or dressed fish, minced fish, fish balls, cakes and pudding, and fish sticks. This approach to assessing exports of fishery products is not without problems, First, species harvested in the Pacific Northwest may be exported from customs districts outside the region. Second, species harvested in other regions may be shipped from Oregon, Washington, and Alaska customs districts. However, both problems appear to be minor. There were 19 export items in 1990 and 1991 that were likely to have originated from other parts of the United States. These 19 fishery products, mostly tropical tunas and lobsters, accounted for less than 0.2% of the total value of 1991 Pacific Northwest exports and were not included in this report. Most fishery products are shipped from the general area where they are harvested or processed, provided there are sufficient quantities to be shipped. Two major

products shipped from the Pacific Northwest, whole or dressed Pacific salmon and frozen crab accounted for 95 and 98.3%, respectively, of total U.S. exports of these two products in 1991. In recent years, much of the fish harvested in Alaska has been shipped directly to Pacific Rim countries. Other products may be first shipped to Washington State, then exported to their final destination.

The Harmonized System (HS) of coding imports and exports replaced the old Tariff Schedule of the United States (TSUSA) in 1989. The HS product codes, in most cases, provided greater detail by species, product, and condition. The HS in 1989 had 179 categories compared to only 62 under the old TSUSA. There were several cases where Pacific Northwest products were lumped into more general categories. Specifically, the HS grouped frozen king crab, snow crab, and Dungeness crab into one category, Pacific halibut was placed with Greenland turbot, and walleye pollock roe was grouped with "other" fish roe. Categories have been added in 1990 and 1991 to identify these fishery products by species.

However, some of the changes may not have been fully implemented for the full year. A separate category was not provided for pollock surimi, but a new category for surimi will be established in 1992. In 1991, 13 new codes were introduced and 37 old codes were dropped. The substantial number of the changes included the elimination of categories for fresh and frozen Pacific salmon steaks by species.

After deleting 19 products not likely to originate from the Pacific Northwest, as well as 36 products not exported in 1991, there were 127 products remaining. The HS product codes appear in Appendix Table 1. Scientific names of species identified in this report are listed in Appendix Table 2. Note that totals and percentages in the tables may not always agree because of rounding, and that percentage changes may not agree because they were calculated from unrounded data.

PACIFIC NORTHWEST EXPORTS

The value of Pacific Northwest exports of edible fishery products in 1991 increased by 7% from 1990 to \$2.2 billion, and accounted for 73% of the total U.S. exports of edible fishery products (Table 1). The quantity of Pacific Northwest exports on a product weight basis amounted to 1.47 billion pounds (1b) (666,400 metric tons (t)), an increase of 4% over 1990 (Table 2 and Fig.1).

The upward trend, which started in 1985, continued into 1991 (Fig. 2).

Growth in 1991 resulted from increased groundfish and crab exports (Table 2).

Since 1984, Pacific Northwest fishery exports have increased by 242% in quantity and 230% in value.

From 1979 to 1990, there were joint venture sales (i.e., direct sales by U.S. fishing vessels to foreign processing vessels in the U.S. Exclusive Economic Zone (EEZ)) off Alaska and the Pacific Coast, but they were not included with Pacific Northwest exports in official U.S. merchandise trade data. To give a complete picture of exports, all joint venture sales were added to fishery exports from 1981 to 1991 (Gharrett 1992a). Joint venture sales in the U.S. EEZ off Alaska and the Pacific Coast ended in 1990, but continued on the East Coast.

Major Products

The Pacific Northwest exports of edible fishery products, by major products and product groups for 1990 and 1991, are presented in Table 2.

Table 3 and Figure 3 summarize Pacific Northwest exports in more general groups. The major milestone in 1991 was the 35% increase in groundfish exports to \$1.07 billion or 48.4% of the region's exports of edible fish in 1991, and surpassing Pacific salmon for the first time. Exports of Pacific salmon products sustained a significant decline, dropping to second at \$612 million and

Table 1.--Pacific Northwest exports **of** edible fishery products (millions of dollars) excluding and including joint venture sales and percent of total U.S. exports of edible fishery products, 1981-91.

	Exclud	ing <u>ve</u>	ntures	Includir	ng ioint	ventures
Year	Pacific Northwest	Total U.S.	% Total U.S.	Pacific Northwest	Total U.S.	% Total U.S.
1981	\$ 805	\$1,073	75.0	\$ 818	\$1,094	74.8
1982 1983	739 668	999 908	74.0 73.6	775 715	1,035 959	74.9 74.6
1984	648	842	77.0	724	921	78.6
1985	837	1,010	82.9	940	1,115	84.3
1986	1,034	1,290	80.2	1,187	1,445	82.1
1987	1,232	1,578	78.1	1,432	1,792	79.9
1988	1,700	2,162	78.6	1,920	2,383	80.6
1989	1,747	2.277	76.7	1,872	2,395	78.2
1990	2,071	2,779	74.5	2,114	2,831	74.7
1991	2,218	3,037	73.0	2,218	3,041	72.9

Sources: U.S. Dep. Commer., Bureau of the Census; data base from Natl. Mar. Fish. Serv., Fish. Stat. Div., Silver Spring, MD 20910; Alaska Fish. Sci. Cent., 7600 Sand Point Way N.E., BIN C15700, Seattle, WA 98115-0070; and Natl. Mar. Fish. Serv., Fisheries of the United States, 1991, Silver Spring, MD 20910.

Table 2.--Pacific Northwest exports of edible fishery products, percent change in quantity (million lbs) and value (million dollars) from 1990 to 1991.

		Ouantit	V		Value	
Product	1990	1991	% change	1990	1991	% change
Fresh and frozen Whole or dressed Salmon						
chum	21.2	17.1	-19.2 \$	30.6	\$ 21.3	-30.6
Pink	33.8	24.3	-28.3	42.3	25.5	-39.7
Sockeye	201.3	163.0	-19.0	490.3	293.2	-40.2
Coho	27.6	26.0	-5.9	54.9	45.9	-16.2
Other Subtotal	9.6 293.5	10.2 240.6	7.1 -18.0	25.6 643.7	27.3 413.2	6.5 -35.8
Groundfish						
Flatfish Cod	70.3	164.0	133.2	69.2	116.2	67.9
Pollock	160.6 3.3	177.2 0.6	10.4 -81.1	115.9 2.4	144.4 0.5	24.5 -81.3
Mackerel	21.7	4.0	-81.1 -81.6	13.4	3.5	-74.1
Hake	0.1	4.2	3,226.0	0.1	5.7	6,316.6
Sablefish	42.1	40.0	-5.1	71.0	95.2	34.1
Other	146.9	95.1	-35.3	123.3	81.6	-33.8
Subtotal	445.1	485.1	9.0	395.3	447.0	13.1
Herring	67.8	72.2	6.4	51.0	54.5	6.7
Fillets						
Cod	2.6	2.2	-13.5	3.0	2.6	-13.3
Halibut	2.0	0.5	-74.7	4.5	1.2	-72.5
Other	14.7	25.7	74.2	15.3	27.5	79.2
Roe						
Herring	11.3	18.1	60.5	19.5	21.3	8.9
Salmon	16.5	16.2	-1.6	77.5	69.2	-10.7
Other	37.5	50.6	35.0	104.6	191.8	83.4
Minced, meat, balls, cakes,						
and fish sticks	340.4	287.5	-15.5	257.2	382.0	48.5
Cod, cured	11.8	15.0	27.1	14.9	22.3	49.3
Canned Salmon						
Pink	21.1	25.1	18.8	37.6	39.1	3.9
Sockeye	21.1	26.5	23.1	53.1	67.5	27.1
Other	4.1	11.6	183.6	8.1	21.9	170.3
Subtotal	46.7	63.2	35.2	98.8	128.5	30.0

Table 2.--Continued.

		Ouantity	V		Value	
Product	1990	1991	& change	1990	1991	% change
Crab						
King		8.5			53.7	
Snow	• •	71.0			153.5	
Dungeness		0.4			1.0	
Not specified		94.7			201.9	
Subtotal	103.0	174.5	69.4	336.1	410.1	22.0
Crabmeat	4.1	2.4	-40.7	9.3	7.2	-22.6
Shrimp	4.1	3.4	-17.2	14.3	12.8	-10.4
Molluscs, total	6.9	7.3	4.6	16.8	17.2	2.1
Not elsewhere						
specified	4.2	4,6	<u>7.2</u>	9.1	10.0	10.0
Total	1,412.3	1,469.1	4.0	\$2,071.1	\$2,218.3	7.1

Note: Discrepancies in totals are due to rounding and percentages are based on unrounded numbers.

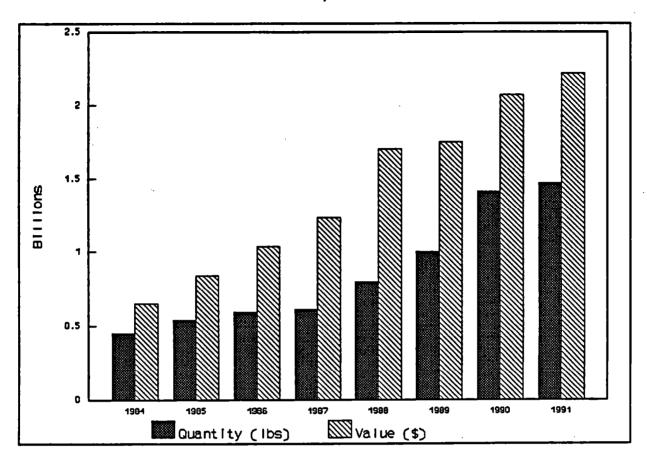


Figure 1.--Quantity and value of Pacific Northwest and Alaska exports of edible fishery products, 1984-91.

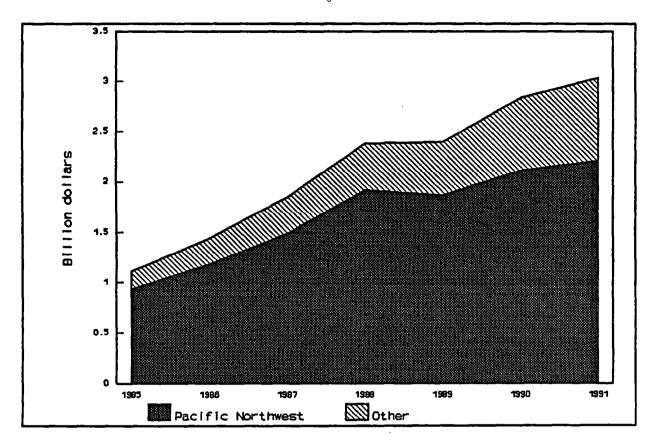


Figure 2. --Pacific Northwest and total U.S. exports of edible fishery products, 1984-91. Includes joint venture sales.

Table 3,--Pacific Northwest exports of edible fishery products or product groups (millions of dollars) and percent of total, 1981-91.

Year	Salmon	Herring	Ground- fish*	Crab	Other	Total
Value						
1981 1982 1983 1984 1985 1986 1987 1988 1989	\$572 531 510 480 597 707 728 967 878 822	\$ 57 60 67 60 104 78 93 115 59 71	\$ 30 25 23 47 66 126 204 358 531 795	\$106 87 40 36 53 107 184 231 242 345 417	\$40 36 29 25 17 16 24 29 37 38 39	\$ 805 739 668 648 837 1,034 1,232 1,700 1,747 2,071 2,218
1991 Percent	612	70	1,074	41/	3,	2,210
1981 1982 1983 1984 1985 1986 1987 1988 1989 1990	71.0 71.9 76.4 74.1 71.3 68.4 59.1 56.9 50.3 39.7 27.6	7.1 8.1 10.0 9.3 12.4 7.5 7.5 6.8 3.4 3.4	3.7 3.3 3.4 7.2 7.9 12.2 16.6 21.0 30.4 38.4 48.4	13.2 11.8 6.0 5.5 6.4 10.4 14.9 13.6 13.8 16.7 18.8	5.0 4.9 4.3 3.9 2.0 1.5 1.7 2.1 1.8 1.8	100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0

^{*} Other fresh, frozen, cured, roe, and processed finfish excluding salmon, herring, and other nongroundfish species.

Note: Discrepancies in totals are due to rounding.

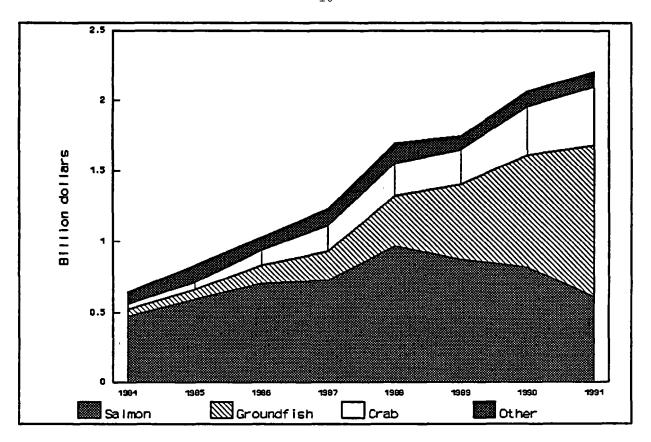


Figure 3. --Pacific Northwest exports of edible fishery products by major products groups, 1984-91.

accounted **for** 27.6% of fishery exports. Prior to 1990, salmon exports had accounted for 50 to 76% of total exports. Crab products ranked third with a value of \$417 million or 18.8% **of** the total, followed by herring products with \$76 million or 3.42 of the total.

Exports of fresh, frozen, canned, cured, and processed groundfish increased by just **over** 1% in quantity, but the value increased by 35% from \$795 million in 1990 to \$1.07 billion in 1991. Groundfish exports were made up of \$144 million of Pacific cod, \$95 million of sablefish, \$116 million of flatfish, \$192 million **of** fish roe, and \$382 million of minced fish (Table 4). The increase in groundfish reflected primarily higher product prices as production of edible products by the domestic at-sea and shore-side plants declined slightly in 1991.

The Alaska catch of groundfish in 1991 declined by 2% from 1990 as catch quotas of target species or bycatch quotas of other species curtailed fishing effort. The catch of the most important species, walleye (Alaska) pollock, totaled 2.82 billion lb (1.28 million t) in 1991, down 9% from a year earlier. The decline in the groundfish catch would have been greater except for the 9% increase of Pacific cod and the 164% increase of the flatfish catch. Production of a major export commodity, surimi, was an estimated 308 million lb (139,844 t), down 21% from the 1990 production (Gharrett 1992b). Based on Japanese trade' data, 225 million lb (102,000 t) of pollock surimi were shipped to Japan from the United States (Sonu 1992). Because there is no specific category for surimi in U.S. trade statistics, it is reported in at least five different categories, together with minced pollock blocks. Exports of minced fish including meat, balls, cakes, and sticks declined from 340 million lb in 1990 to 288 million lb in 1991, with a value of \$382 million. Groundfish exports by country of destination are shown in Appendix Table 3.

Table 4.--Pacific Northwest exports of groundfish products including Pacific halibut, percent change in quantity in million lbs and value in million dollars from 1990 to 1991.

		Ouantity		Value			
Product	1990	1991	%change	1990	1991	% change	
Whole or dressed							
Cod	160.6	177.2	10.4	\$115.9	\$ 144.4	24.5	
Halibut Halibut &		4.8			12.1		
Green. turbot	19.1	8.8	-53.7	33.2	11.0	-66.9	
Oth. flatfish	51.3	150.4	193.3	36.1	93.2	158.3	
Subtotal	70.3	164.0	133.2	69.2	116.2	67.9	
Pollock	3.3	0.6	-81.1	2.4	0.5	-81.3	
Mackerel	21.7	4.0	-81.6	13.4	3.5	-74.1	
Hake	0.1	4.2	3,226.0	0.1	5.7	6,316.6	
Sablefish	42.1	40.0	-5.1	71.0	95.2	34.1	
Other	146.9	95.1	-35.3	123.3	81.6	-33.8	
Subtotal	445.1	485.1	9.0	395.3	447.0	13.1	
Roe							
Pollock		39.8			152.6		
Other	37.5	10.7	-71,4	104.6	39.2	-62.5	
Subtotal	37.5	50.6	35.0	104.6	191.8	83.4	
Fillets							
Cod	2.6	2.2	-13.5	3.0	2.6	-13.3	
Halibut	2.0	0.5	-74.7	4.5	1.2	-72.5	
Pollock		18.2			17.9		
Other	14.7	7.5	-49.4	15.3	9.6	-37.6	
Subtotal	19.3	28.2	47.0	22.8	31.3	37.0	
Other							
Minced, nspf							
,	255.1		••	194.1			
Pollock,	200,1						
minced		164.1			228.7		
Fish, nspf,		204.2					
meat		55.2			65.5		
Balls, cakes,		JJ. L			03.3		
pudding	11.1	36.7	231.5	8.4	51.9	519.4	
Sticks, minced		50.7	431.3	0.4	51.9	222.4	
coated	²,, 2.9			. 1.9			
Sticks, mince				1.9			
not coated	•	21 5	FF 0	E0 0	35.8	-32.2	
	71.4	31.5	-55.9	52.8			
Subtotal	340.4	287.5	-15.5	257.2	382.0	48.5	

Table 4.--Continued.

		Ouantity		Value			
Product	1990	1991 %	change	1990	1991 %	change	
Cured Cod, dried Cod, salted Subtotal	0.4 11.4 11.8	 15.0 <u>15.0</u>	 31.5 <u>27.1</u>	0.2 14.7 14.9	 22.3 22.3	 51.8 49.3	
Total	854.1	866.4	1.4	\$794.9 \$1	,074.4	35.2	

Note: Discrepancies in totals are due to rounding and percentages are based on unrounded numbers.

The quantity and value of total salmon exports in 1991 fell by 10% to 320.6 million lb, and the value declined 25.5% to \$612.3 million (Gharrett 1992a). The 1991 Alaska salmon catch totaled 715 million lb, up slightly from the 690 million lb in 1990, solely on the 28% increase of pink salmon catch. Average ex-vessel prices of salmon were off by 47% from a year ago, with the value of the catch at \$300 million. The quantity of whole or dressed salmon exported in 1991 declined 18% from 1990, while the value declined by nearly 36% as average prices were 22% below a year earlier. At the same time, canned salmon exports were up by 35% in quantity and 30% in value from 1990. Export data by country of destination for total salmon, whole or dressed salmon, and canned salmon are presented in Appendix Tables 4, 5, and 6, respectively.

Exports of crab and crabmeat amounted to 177 million lb in 1991 and were valued at \$417 million, up 65% by quantity and 21% by value from 1990. Catches of snow crab (opilio) continued to be strong and hit a record 325 million lbs in 1991 (Gharrett 1992a). Catches of king crab and Tanner crab (baird1) declined from 1990 but were above the 1986-90 average. Exports of fresh and frozen whole crab as well as sections were grouped into one category beginning in 1989, but were again reported by species in 1991. Unfortunately, nearly one-half was reported in the not-specified category.

Major Importers

Pacific Northwest exports of edible fishery products were sold to 35 countries in 1991, with Japan being the leading buyer. The top five countries purchased nearly 93% of the total (Tables 5 and 6, and Fig. 4). There were significant increases in the value of exports to Japan (3.3%), the Republic of Korea (54.5%), the United Kingdom (41.4%), and Portugal (52%) in 1991. At the same time, exports declined to the Federal Republic of Germany (23.7%), the Netherlands (29%), and Australia (17.5%).

Table 5.--Quantity (million lbs) and value (million dollars) of Pacific Northwest edible fishery products exported to the leading countries for 1990 and 1991 and percent change, 1990-91.

		Ouantity			Value	
country	1990	1991	% change	1990	1991	% change
Japan	1,026.0	1,019.2	-0.7	\$1,608.1	\$1,660.4	3.3
Rep. of Korea	125.5	156.3	24.5	94.4	145.9	54.5
United Kingdom	41.1	64.8	57.7	80.5	113.8	41.4
Canada	55.5	52.9	-4.7	100.6	96.0	-4.6
Federal Republic						
of Germany	54.0	40.0	-26.1	50.0	38.1	-23.7
France	16.2	21.2	30.9	29.8	32.5	9.1
Norway	40.9	33.3	-18.6	29.7	30.9	4.0
Portugal	16.3	25.7	57.2	18.7	28.4	52.0
People's Republic	C					
of China	0.1	11.1	8,570.8	0.1	12.4	9,269.2
Australia	6.5	5.9	-9.8	14.4	11.8	-17.5
Netherlands	8.7	6.3	-27.1	15.0	10.6	-29.1
Denmark	1.9	7.7	306.8	2.1	6.9	225.6
Thailand	2.5	8.6	240.3	2.8	6.6	134.4
Sweden	4.4	4.7	6.7	6.6	6.4	-3.6
Belgium	2.8	2.0	-26.7	5.3	3.9	-25.5
Hong Kong	1.1	1.4	33.3	2.3	3.6	57.1
Taiwan	5.3	2.4	-55.4	5.7	2.6	-54.4
Commonwealth of						
Independent State	S s	1.6			2.0	
Ireland	0.8	0.7	-3.2	1.3	1.1	-15.9
Italy	0.5	0.9	69.8	0.9	1.0	13.5
Other	<u>2,1</u>	2.4	12.8	2.9	3.4	14.4
Total	1,412.3	1,469.1	4.0	\$2,071.1	\$2,218.3	7.1

Note: Discrepancies in totals are due to rounding..

Percentages are based on unrounded data.

Table 6.--Value (million dollars) and percent of Pacific Northwest edible fishery products exported to major countries, 1984-91.

Country	1984	1985	1986	1987	1988	1989	1990	1991
Value								
Japan	\$451.2	\$639.9	\$ 776.8	\$ 936.7	\$1,401.3	\$1,426.1	\$1,608.1	\$1,660.4
Rep. of Korea	10.1	18.0	26.7	31.5	35.9	52.5	94.4	145.9
United Kingdom	51.1	43.5	71.1	58.4	66.0	56.5	80.5	113.8
Canada	54.4	60.8	71.6	92.5	90.4		100.6	96.4
France	25.1	24.1	34.4	48.9	31.2		29.8	
Australia	13.2	11.9	12.5	14.3	15.3	16.2	14.4	11.8
Other	<u>42.7</u>	<u> 38.5</u>	40.7	49.5	60.0	53.2	142.7	<u> 157.9</u>
Total	\$647.8	\$836.7	\$1,033.7	\$1,231.8	\$1,700.1	\$1,747.3	\$2,071.1	\$2,218.3
Percent								
Japan	69.6	76.5	75.1	76.0	82.4	81.6	77.7	74.9
Rep. of Korea	1.6	2.1	2.6	2.6	2.1	3.0	4.6	6.6
United Kingdom	7.9	5.2	6.9	4.7	3.9	3.2	3.9	5.1
Canada	8.4	7.3	6.9	7.5	5.3	7.2	4.8	4.3
France	3.9	2.9	3.3	4.0	1.9	1.0	1.4	1.5
Australia	2.0	1.4	1.2	1.2	0.9	0.9	0.7	0.5
Other	<u>6.6</u>	4.6	<u>3.9</u>	4.0	_3.5	3.1	<u>6.9</u>	<u>_7.1</u>
·Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

Note: Discrepancies in totals are due to rounding.

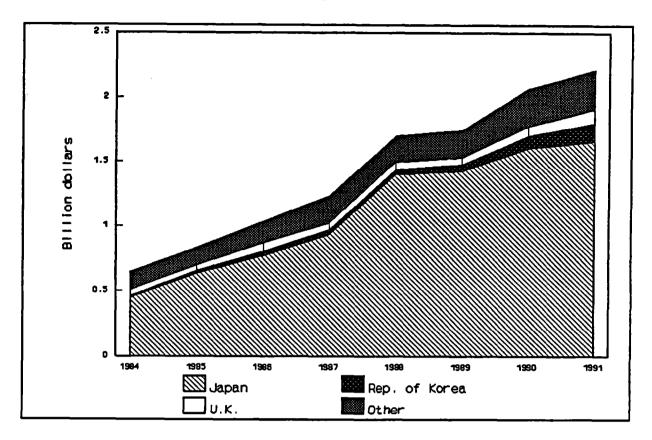


Figure 4.--Pacific Northwest exports **of** edible fishery products **by country** of destination, 1984-91.

Japan's imports of edible fishery products from the Pacific Northwest increased by 3.3% to \$1.66 billion and accounted for 74.9% of the total value of the Pacific Northwest's fishery exports. Purchases by Japan in the 1984-91 period have ranged from 68 to 82% of Pacific Northwest fishery exports. In 1991, the Japanese were the leading buyers of whole or dressed Pacific salmon (85%). whole Pacific herring (95%). sablefish (98%), crab (94%), minced fish (76%), and total fish roe (89%) (Appendix Table 7). Exports of the most important category sold to Japan, whole or dressed salmon, fell by 18% in quantity and declined by 37.5% in value to \$350 million. The increase in the supply of salmon in Japan has outstripped consumption, and resulted in drastically lower wholesale prices (Atkinson 1991). Increased exports of whole or dressed groundfish (12%), fish roe (42%), crab (18%), and minced fish (45%) contributed to the overall gain.

Advancing to the second spot was the Republic of Korea, as exports increased 24.5% in quantity and 54.5% in value from 1990 to 156 million lb valued at \$146 million or 6.6% of the total in 1991. Increased purchases of whole or dressed groundfish, minced fish, and fish roe contributed to the increase (Appendix Table 8).

The United Kingdom moved up one position to third with purchases of \$113.8 million or 5.1% of the total (Appendix Table 9). The quantity increased by 57.7%. while the value advanced by 41.4% from 1990. Canned salmon exports totaled 42.4 million lb, up 64%, and the value increased by 60% to \$91.5 million. The United Kingdom was the leading buyer of canned salmon, with 71% of the canned salmon exports. Purchases of whole or dressed cod jumped to \$9.7 million in 1991 from just \$1.3 million in the previous year.

Dropping from second to fourth was Canada, with purchases of \$96 million or 4.3% of the total Pacific Northwest fishery exports, down from \$100.6 million

or 4.8% in 1990. Decreased purchases of whole or dressed salmon, halibut, and canned salmon contributed to the 4.7% drop in quantity and 4.6% decline in value (Appendix Table 10).

The Federal Republic of Germany remained in fifth place in 1991, with shipments of \$38 million, down 23.7% from \$50 million in 1990 (Appendix Table 11). The strong European market for groundfish in 1990 was responsible for the huge increase in exports that year; however, it appears that the market may have weakened due to the higher prices. Exports of groundfish products fell to \$34.8 million, down nearly 24% from 1990.

Exports to France ranked **sixth**, increasing 31% in quantity and 9% in value to 21 million lb and \$32.5 million, respectively (Appendix Table 12). The increase was attributed to the rise in the value of fillets and minced fish. Whole or dressed salmon amounted to \$20.8 million, down 6% from 1990 but still comprised 64% of fishery exports to France.

Exports to Norway increased 4% with \$30.9 million in 1991 from \$29.7 million in 1990 (Appendix Table 13). The increase in salted cod from zero in 1990 to \$4.4 million in 1991 contributed to the gain. Shipments of whole or dressed cod was off 6.8% from 1990.

Republic of China, and Australia, with \$28.4, \$12.4, and \$11.8 million, respectively. Exports to Portugal were mainly salted cod and whole or dressed cod, up 21 and 306%, respectively (Appendix Table 14). The huge increase in exports to the People's Republic of China was attributed to the increase of flatfish and crab. Australia was in the 10th spot with \$11.8 million, down 17.5% from 1990 (Appendix Table 15). Over 99%, or \$11.7 million, were exports of canned salmon. Australia was the second leading buyer of canned salmon, with 9% of the total canned salmon exports from the Pacific Northwest.

Exports by Customs District

Pacific Northwest fishery exports by customs districts of Alaska,
Washington, and Oregon for 1990 and 1991 are presented in Tables 7 and 8,
respectively. Table 9 presents the percentage distribution by customs district
from 1977. By quantity, 1.1 billion lb or 76.2% of exports in 1991 was shipped
from the Alaska customs district, compared to 339 million lb or 23.1% from
Washington, and 11 million lb or 0.7% from Oregon. By value, \$1.54 billion
(69.6%) of the total was from Alaska, \$652 million (29.4%) was from Washington,
and \$23 million (1%) was from Oregon (Fig. 5).

A comparison of Tables 7 and 8 also documents that \$1.84 billion or 83.1% of Pacific Northwest fishery exports in 1991 were destined for Pacific Rim countries compared to the \$1.7 billion or 83.5% in 1990, with \$1.4 billion shipped from Alaska and \$399 million from Washington. Exports to Europe increased with greater canned salmon sales and higher groundfish prices to \$277 million, or 12.5% of the total, up from \$241 million or 11.7% of total exports, with \$169 million shipped from Washington and \$107 million from Alaska.

Table 7.--Quantity (thousands of pounds), value (thousands of dollars), and percent of total 1990 value of Pacific Northwest edible fishery products exported by customs district to area or country of destination, 1990.

District	Asia*	Europe	Canada	* Other	Total
Quantity					
Alaska Washington Oregon	976,384 182,381 8,699	112,896 76,024 66	4,567 50,850 46	375 	1,093,846 309,630 8,810
Total	1,167,464	188,986	55,463	375	1,412,287
Value					
Alaska Washington Oregon	\$1,310,972 397,438 19,837	\$ 96,308 145,063 79	\$ 7,461 93,030 76	\$788 	\$1,414,741 636,320 20,008
Total	\$1,728,263	\$241,450	\$100,567	\$788	\$2,071,069
Percent of t	otal value				
Alaska Washington Oregon	63.3 19.2 1.0	4.7 7.0 0.0	0.4 4.5 0.0	0.0	68.3 30.7 1.0
Total	83.5	11.7	4.8	0.0	100.0

^{*} Includes Australia and New Zealand.

Note: Discrepancies in totals are due to rounding. Data revised.

Table 8.--Quantity (thousands of pounds), value (thousands of dollars), and percent of total 1991 value of Pacific Northwest edible fishery products exported by customs district to area or country of destination, 1991.

District	Asia*	Europe	Canada	Other	Total
Quantity					
Alaska Washington	996,110 199,426	114,047	8,712	207	1,118,868
Oregon	9,908	95,262 924	44,123 43	387 117	339,201 10,994
Total	1,205,444	210,233	52,878	504	1,469,062
Value					
Alaska	\$1,423,261	\$107,321	\$ 12,231		\$1,542,813
Washington Oregon	398,951 22,147	169,346 706	83,631 120	\$511 67	652,439 23,040
Total	\$1,844,359	\$277,373	\$ 95,982	\$578	\$2,218,292
Percent of t	otal value				
Alaska	64.2	4.8	0.6	• •	69.6
Washington	18.0	7.6	3.8	0.0	29.4
Oregon	1.0	0.0	0.0	0.0	1.0
Total	83.1	12.5	4.3	0.0	100.0

^{*} Includes Australia and New Zealand.

Note: Discrepancies in totals are due to rounding.

Table 9.--Pacific Northwest exports of edible fishery products by customs districts in percentage of the total for each year from 1977 to 1991.

Year	Ouantity (%)			Value (%)		
	Oregon	Washington	Alaska	Oregon	Washington	Alaska
1977	2.1	83.3	14.6	2.2	81.6	16.2
1978	2.5	68.3	29.3	2.4	65.1	32.5
1979	2.8	51.6	45.6	1.9	51.6	46.5
1980	1.4	55.4	43.2	1.4	59.5	39.1
1981	1.4	53.9	44.7	1.5	57.5	41.0
1982	2.0	42.4	55.6	2.3	50.1	47.6
1983	1.3	40.6	58.1	1.6	48.8	49.6
1984	1.8	43.8	. 54.4	1.8	53.9	44.3
1985	1.7	39.5	58.8	1.7	45.6	52.7
1986	1.5	45.5	53.1	1.9	49.0	49.2
1987	1.6	46.4	52.0	1.8	51.6	46.6
1988	1.6	34.5	63.9	2.2	44.3	53.5
1989	1.1	31.7	67.2	1.4	38.2	60.4
1990	0.6	21.9	77.5	1.0	30.7	68.3
1991	0.7	23.1	76.2	1.0	29.4	69.6

Note: Discrepancies in percentages not adding to 100% are due to rounding.

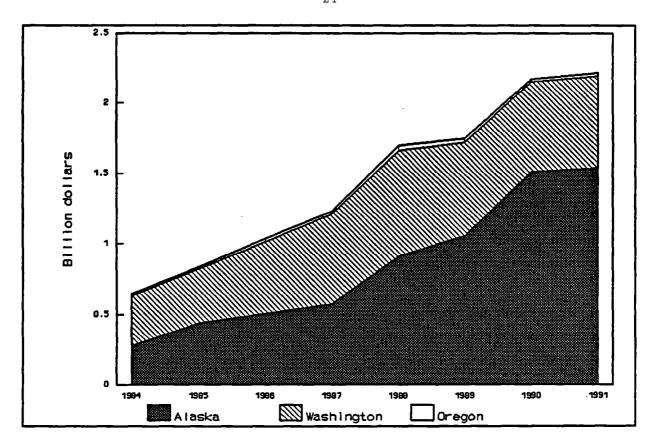


Figure 5. --Pacific Northwest exports of edible fishery products by customs districts, 1984-91.

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APPENDIX

Appendix Table 1. -- Export categories of edible fishery products for 1991.

Product description

```
Trout, rainbow, fresh, farmed
       fresh
Salmon, Atlantic, fresh, farmed
        Atlantic, fresh, wild
        chinook, fresh
        chum, fresh
        pink, fresh
        sockeye, fresh
        coho, fresh
        Danube, fresh
Salmonidae, nspf, fresh
Flatfish, halibut, Greenland turbot, fresh
          plaice, fresh
          sole, fresh
          nspf, fresh
Tuna, albacore, fresh
Herring, fresh
Groundfish, cod, nspf, fresh
Groundfish, pollock, Atlantic, fresh
Mackerel, fresh
Shark, dogfish, fresh
Eels, fresh
Sablefish, fresh
Fish, nspf, fresh
Fish, nspf, liver and roe, fresh
Salmon, chinook, frozen
        chum, frozen
        pink, frozen
        sockeye, frozen
        coho, frozen
        Pacific, nspf, frozen
Trout, frozen
Salmon, Atlantic, Danube, frozen
Salmonidae, nspf, frozen
Flatfish, halibut, Atlantic, Pacific, frozen
          turbot, Greenland, frozen
          plaice, frozen
          sole, frozen
          nspf, frozen
Tuna, albacore, frozen
Herring, frozen
Groundfish, cod, nspf, frozen
Groundfish, pollock, Atlantic, frozen
Mackerel, frozen
Shark, dogfish, frozen
Eels, frozen
```

Product description

```
Sea bass, frozen
Groundfish, hake, whiting, frozen
Sablefish, frozen
Fish, nspf, frozen
Sturgeon roe, frozen
Herring roe, frozen
Salmon, nspf, roe, frozen
Groundfish, pollock, Alaska roe, frozen
Fish, nspf, liver and roe, frozen
Fish, nspf, fillet, fresh
Groundfish, cod fillet, frozen
Flatfish, halibut, nspf, fillet, frozen
Groundfish, pollock, Alaska fillet, frozen
Fish, nspf, fillet, frozen
Groundfish, pollock, nspf, mince, frozen
Fish, nspf, meat, frozen
Salmon, nspf, roe, cured
Herring roe, cured
Fish, nspf, liver and roe, cured
Fish, nspf, fillet, dried/salted/brined
Salmon, smoked
Herring, smoked
Fish, nspf, smoked
Groundfish, cod, dried
Fish, nspf, dried
Herring, salted
Groundfish, cod, salted
Fish, nspf, salted
Shrimp, shell-on, frozen < 15 count size
        shell-on, frozen 15/20 count size
        shell-on, frozen 21/25 count size
        shell-on, frozen 26/30 count size
        shell-on, frozen 31/40 count size
        shell-on, frozen 41/50 count size
        shell-on, frozen 51/60 count size
        shell-on, frozen 61/70 count size
        shell-on, frozen > 70 count size
       peeled, frozen
Crabmeat, nspf, frozen
Crab, king, frozen
      snow, frozen
      Dungeness, frozen
      nspf, frozen
Crawfish, freshwater, frozen
Crustaceans, nspf, frozen
```

Product description

```
Shrimp, live/fresh/dried/salted/brined
Crabmeat, nspf, fresh/dried/salted/brined
Crab, nspf, live/fresh/dried/salted/brined
Crustaceans, nspf, live/fresh/dried/salted/brined
Oysters, live/fresh/frozen/dried/salted/brined
Scallops, live/fresh
Scallops, frozen/dried/salted/brined
Mussels, live/fresh, farmed
         live/fresh, wild
         frozen/dried/salted/brined
Squid, (Loligo), live/fresh
       nspf, live/fresh
       nspf, and cuttlefish, live/fresh
       nspf, fillet, frozen
       (Loligo opalescens), frozen/dried/salted/brined
       (<u>Loligo</u> <u>pealei</u>), frozen/dried/salted/brined
       (<u>Loligo</u>, nspf), frozen/dried/salted/brined
       nspf, frozen/dried/salted/brined
       and cuttlefish, frozen/dried/salted/brined
Octopus, live/fresh
         frozen/dried/salted/brined
Snail, other than sea snail, live/fresh/frozen/salted
Sea urchin, roe, fresh
             live/fresh
Molluscs, nspf, live/fresh
Clam, frozen/dried/salted/brined
Molluscs, nspf, frozen/dried/salted/brined
Fish, shellfish, nspf, juice
Salmon, nspf, canned in oil
        chum, canned not in oil
        pink, canned not in oil
        sockeye, canned not in oil
        nspf , canned not in oil
        nspf, prepared/preserved not in airtight container
Herring, prepared/preserved
Tuna, nspf, prepared/preserved
Mackerel, prepared/preserved
Sticks, type products, coated, not minced
        type products, not coated, not minced
Fish, nspf, prepared meals containing shellfish
Fish balls, cakes, pudding, prepared/preserved
Sticks, type products, coated of minced
        type products, not coated of minced
Caviar, caviar substitute, prepared/preserved
Crab product prepared meals containing fish
```

Appendix Table 1.--Continued.

Product description

```
Crabmeat, king in airtight container
          snow (opilio) in airtight container
          snow, other in airtight container
          Dungeness in airtight container
          nspf, in airtight container
          king, frozen
          snow (opilio), frozen
          snow, other, frozen
          Dungeness, frozen
          nspf , frozen
          nspf , other preparations
Crab, nspf , other preparations
Shrimp, products prepared meals containing fish
        frozen in airtight containers
        frozen
        canned
        other preparations
Crustaceans, nspf, products prepared meals containing fish
             nspf, prepared/preserved
Molluscs/other, nspf, products prepared meals containing fish
Clam, prepared/preserved
Abalone, prepared/preserved
Scallops, prepared/preserved
Squid (<u>Loligo</u>), prepared/preserved
Squid, nspf, prepared/preserved
Molluscs, nspf, prepared/preserved
Soups, broths, based on fish or other seafood
```

nspf - Not specifically provided for.

Sources: U.S. Dep. Commer., Bur. of the Census; U.S. Dep. of Treasury, Bur. of Customs; and available from Alaska Fish. Sci. Cent, 7600 Sand Point Way N.E., BIN C15700, Seattle, WA 98115-0070.

Appendix Table 2. --Scientific names of species identified in this report.

Common name	Scientific name
FISH Cod, Pacific Flounders and soles Halibut, Pacific Herring, Pacific Mackerel, Atka Perch, Pacific ocean Pollock, walleye Rockfish Sablefish	Gadus macroceohalus Pleuronectidae family Hippoglossus stenoleois Clupea pallasi Pleurogrammus monopterygius Sebastes alutus Theraera chalcogy Sebastes and Sebastolobus species Anoplopoma fimbria
Salmon, Pacific Chinook chum Coho Pink Sockeye Turbot, Greenland Whiting (hake), Pacific	Oncorhynchus species 0. tshawvtscha 0. keta 0. kisutch 0.gorbuscha 0.nerka Reinhardtius hippoglossoides Merluccius productus
CRUSTACEANS Crab, Dungeness Crab, king Crab, snow (Tanner) Shrimp	Cancer magister Lithodes and Paralithodes species Chionoecetes bairdi and opilio Pandalus, Pandalopsis, and Crangon species

Appendix Table 3.-- Pacific Northwest exports of groundfish products including halibut by country of destination, quantity (million lbs), value (million dollars), and percent change from 1990 to 1991.

		Quantit	v		Value	
country	1990	1991	% change	1990	1991	% change
_						
Japan	588.5	550.4	-6.5	\$559.5	\$ 763.9	36.5
Republic of Korea	118.5	151.7	28.1	86.0	139.3	62.0
Canada	18.7	21.8	16.4	32.2	38.7	20.0
Federal Republic						
of Germany	52.6	38.9	-26.1	46.9	35.9	-23.5
Norway	40.9	33.3	-18.6	29.6	30.9	4.2
Portugal	16.3	25.6	57.2	18.7	28.4	52.0
United Kingdom	6.1	16.5	172.3	7.4	13.8	85.7
France	3.6	6.4	79.5	5.4	9.1	68.5
Denmark	0.7	6.4	793.0	0.5	5.1	833.1
Thailand	0.3	5.9	1,713.6	0.5	2.5	384.4
Taiwan	4.7	2.1	-54.3	3.5	1.9	-45.3
People's Republic						
of China	0.1	5.1	3,897.6	0.1	1.7	1,181.0
Sweden	0.9	0.9	4.8	1.6	1.5	-2.8
Italy	0.1	0.6	525.3	0.0	0.4	1,176.8
Spain	1.0	0.1	-86.5	0.9	0.4	-58.8
Hong Kong	0.2	0.2	-7.9	0.3	0.3	18.6
Other	0.9	0.6	<u>-32.1</u>	1.6	0.6	<u>-65.0</u>
OCIICI	<u> </u>		<u>- 24. I</u>		<u> </u>	-03.0
Total	854.1	866.4	1.4	\$794.9	\$1,074.4	35.2

Note: Zero indicates less than 50,000 lbs or \$50,000.

Discrepancies in totals are due to rounding and percentages are

based on unrounded numbers.

Appendix Table 4. --Pacific Northwest exports of salmon products (fresh, frozen, canned, cured, and roe) by country of destination, quantity (million lbs), value (million dollars), and percent change from 1990 to 1991.

		Ouantity			Value	
country	1990	1991	% change	1990	1991	% change
Japan	260.2	216.8	-16.7	637.1	419.1	-34.2
United Kingdom	34.7	48.0	38.3	72.6	99.5	37.1
Canada	21.7	15.1	-30.3	39.6	28.1	-29.0
France	12.2	14.4	17.8	22.6	22.0	-2.9
Australia	6.2	5.8	-6.1	13.6	11.7	-13.7
Netherlands	8.5	6.3	-26.5	14.5	10.5	-27.8
Sweden	3.3	3.6	8.7	4.3	4.3	1.8
Belgium	2.4	2.0	-19.7	4.6	3.8	-17.2
Republic of Korea	1.3	1.2	-7.5	2.5	2.5	-1.3
Commonwealth of						
Independent State		1.6		• -	2.0	
Denmark	1.2	1.4	15.2	1.5	1.8	24.4
Federal Republic						
of Germany	1.3	0.9	-29.7	2.5	1.6	-35.0
Ireland	0.8	0.7	-7.0	1.3	1.1	-16.9
Hong Kong	0.6	0.5	-14.3	1.0	0.8	-17.6
Switzerland	0.3	0.3	4.1	0.6	0.6	7.4
Thailand	1.7	0.6	-67.6	1.6	0.6	-66.4
New Zealand	0.0	0.3	1,005.4	0.1	0.5	612.9
South Africa	0.3	0.4	33.5	0.5	0.5	4
Italy	0.4	0.2	-38.3	0.8	0.5	-38.5
Other	0.3	<u>0.5</u>	<u>68.3</u>	0.8	<u> </u>	<u>-7.9</u>
Total	357.4	320.6	-10.3	\$822.0	\$612.3	-25.5

Note: Zero indicates less than 50,000 lbs or \$50,000.

Discrepancies in totals are due to rounding and percentages are based on unrounded numbers.

Appendix Table 5. --Pacific Northwest exports of fresh and frozen salmon by country of destination, quantity (million lbs), value (million dollars), and percent change from 1990 to 1991.

	(Guantity			Value	
Country	1990	1991	% change	1990	1991	% change
Japan	243.7	200.5	-17.7	\$559.6	\$349.8	-37.5
France	12.0	13.4	12.4	22.2	20.8	-6.0
Canada	15.2	10.7	-29.3	25.2	18.9	-24.9
United Kingdom	8.7	5.2	-40.2	15.0	7.3	-51.3
Sweden	3.3	3.6	8.7	4.3	4.3	1.8
Republic of Korea	1.3	1.2	-7.5	2.5	2.5	-1.3
Belgium	1.1	1.1	-3.3	2.5	2.3	-6.3
Denmark	1.2	1.3	12.6	1.5	1.8	21.0
Federal Republic						
of Germany	1.2	0.8	-29.8	2.2	1.4	-34.8
Netherlands	2.3	0.4	-84.4	3.7	0.7	-80.6
Hong Kong	0.6	0.5	-15.9	1.0	0.7	-25.8
Thailand	1.7	0.6	-67.6	1.6	0.6	-66.4
Italy	0.2	0.1	-40.0	0.5	0.3	-42.6
Ireland	0.1		• •	0.2		
Other	0.9	1.1	<u>33.8</u>	<u> </u>	<u> </u>	<u>-2,6</u>
Total	293.5	240.6	-18.0	\$643.7	\$413.2	-35.8

Appendix Table 6. --Pacific Northwest exports of canned salmon by country of destination, quantity (million lbs), value (million dollars), and percent change from 1990 to 1991.

		Ouantity		Value		
country	1990	1991	% change	1990	1991	% change
III-it-ad IVin-adam	05.0	40.4	<i>(</i> 2 0	057.0	A 01 5	60.0
United Kingdom	25.9	42.4	63.9	\$57.2	\$ 91.5	60.0
Australia	6.0	5.8	-3.3	13.2	11.7	-11.3
Netherlands	6.1	5.9	-3.3	10.6	9.7	-8.7
Canada	6.3	4.3	-31.9	13.6	8.9	-34.3
Commonwealth of						
Independent States	••	1.6			2.0	
Belgium	1.3	0.9	-34.1	2.0	1.4	-30.6
Ireland	0.6	0.7	10.6	1.1	1.1	.5
France	0.2	0.9	282.6	0.4	1.0	158.2
New Zealand	0.0	0.3	1,005.4	0.1	0.5	612.9
Japan	0.1	0.2	119.4	0.2	0.3	35.6
Italy	0.1	0.1	-35.7	0.3	0.2	-31.7
Other	<u>0.1</u>	<u>0.1</u>	<u>113.9</u>	_0.2	0.2	<u>-5,3</u>
Total	46.7	63.2	35.2	\$98.8	\$128.5	30.0

Note: Zero indicates less than 50,000 lbs or \$50,000.

Discrepancies in totals are due to rounding and percentages are

based on unrounded numbers.

Sources: U.S. Dep. Comber., Bur. of the Census; data base from Natl. Mar. Fish. Serv., Fish. Stat. Div., Silver Spring, MD 20910; and Alaska Fish. Sci. Cent., 7600 Sand Point Way N.E., BIN C15700,

Seattle, WA 98115-0070.

Appendix Table 7. --Pacific Northwest exports of edible fishery products to Japan by product, quantity (million lbs), value (million dollars), and percent change from 1990 to 1991.

		Ouantity			Value	
Product	1990	1991	% change	1990	1991	% change
Whole or dressed						
Salmon						
Chinook	4.7	4.5		\$ 16.3	\$ 16.2	4
chum	10.4	7.5	-27.9	14.5	8.0	-44.9
Coho	18.3	17.4	-5.0	35.5	28.8	-19.0
Pink	16.2 193.2	12.7	-21.9	18.1	10.8	-40.4
Sockeye Other	0.9	157.0 1.4	-18.7 50.0	473.2 2.0	282.6 3.4	-40.3 72.8
Subtotal	243.7	200.5	-17.7	559.6	349.8	-37.5
Groundfish						
Halibut &						
Green. turbot		8.6	-29.4	16.9	10.2	-39.8
Other flatfish		103.2	157.1	31.0	76.7	147.3
Cod	73.4	71.0	-3.3	60.4	66.0	9.4
Mackerel	18.8	3.8	-79.6	11.7	3.4	-71.3
Sablefish	37.8	38.9	3.0	68.6	93.7	36.7
Other Subtotal	100.5 282.9	61.8	-38.5	85.1	57.6	-32.3
Subtotal	202.9	287.4	1.6	273.7	307.7	12.4
Herring	60.7	66.3	9.2	46.8	52.0	11.0
Fillets						
Cod	0.7	0.4	-48.6	0.8	0.4	-49.1
Halibut	1.2	0.1	-91.9	2.6	0.2	-91.8
Other	0.4	2.5	466.5	0.9	2.9	241.8
Other						
Minced, nspf	213.7		•-	163.3		
Minced, polloc	K	135.0		• •	190.2	
Meat, nspf		40.7			48.6	
Balls, cakes, an			744.0		05	
pudding	3.0	26.2	764.8	2.3	34.5	1,410.2
Sticks, minced Subtotal	55.0	15.8	-71.2	35.0	18.4	-47.4 45.4
Subtotal	271.8	217.8	-19.9	200.6	291.8	45.4
Roe						
Pollock		33.2		••	129.3	••
Herring	10.7	17.5	62.6	19.1	20.8	9.0
Salmon	16.3	16.1	-1.4	77.1	68.8	-10.8
Other	30.8	9.1	-70.3	80.5	31.6	-60.8
Subtotal	57.9	75.9	31.0	176.7	250.5	41.8

Appendix Table 7.--Continued.

		Ouantity			Value	
Product	1990	1991	% change	1990	1991	% change
Fish, other	1.9	2.0	2.4	2.8	3.6	25.4
Crab Crabmeat	100.1 2.7	163.2 1.6	63.0 -39.4	\$ 326.8 6.2	\$ 385.8 5.9	18.0 -4.7
Sea urchin	0.9	1.0	16.0	6.5	7.7	18.8
Caviar	0.1	0.1	-21.5	1.3	0.8	-32.9
Shellfish, other	1.0	0.5	<u>-51.1</u>	2.7	1.4	<u>-49.0</u>
Total	1,026.0	1,019.2	-0.7	\$1,608.1	\$1,660.4	3.3

nspf - Not specifically provided for.

Note: Discrepancies in totals are due to rounding and percentages are

based on unrounded numbers.

Sources: U.S. Dep. Commer., Bur. of the Census; data base from Natl. Mar.

Fish. Serv., Fish. Stat. Div., Silver Spring, MD 20910; and Alaska Fish. Sci. Cent., 7600 Sand Point Way N.E., BIN C15700,

Seattle, WA 98115-0070.

Appendix Table 8. --Pacific Northwest exports of edible fishery products to the Republic of Korea by product, quantity (million lb), value (million dollars), and percent change from 1990 to 1991.

		Ouantity			Value	
Product	1990	1991	% change	1990	1991	% change
Whole or dressed Groundfish						
Cod Flatfish	33.6 10.8	36.3 34.0	8.2 214.4	\$16.4 4.7	\$ 20.6 11.3	25.8 142.5
Sablefish	3.9	0.9	-75.8	2.0	1.3	-37.6
Other	11.8	22.6	91.0	6.1	15.1	146.1
Subtotal	60.1	93.9	56.3	29.2	48.3	65.4
Herring	2.5	0.7	-73.8	1.4	0.0	-97.5
Salmon	1.3	1.2	-7.5	2.5	2.5	-1.3
Fillets						
Cod	0.6	0.4	-33.7	0.5	0.4	
Other	0.3	1.4	387.9	0.1	1.4	2,576.5
Roe						
Herring	0.2	0.5	115.5	0.1	0.3	135.8
Pollock		6.5		••	22.9	
Other	6.1	1.2	-81.1	20.0	3.8	-81.1
Other						
Minced, nspf	32.1		••	21.4		
Pollock, minced Meat, nspf	••	20.4		••	28.2 9.1	
Balls, cakes, and		8.8	••		9.1	
puddings	8.6	9.8	30.0	5.6	16.9	199.5
Sticks, minced	11.5	9.3	-18.9	9.0	8.4	-6.6
Subtotal	51.1	48.3	-5.4	36.0	62.5	73.5
Fish, other	0.4	0.2	-48.1	0.2	0.3	48.7
Crab	1.3	1.9	46.1	1.7	3.3	86.8
Crabmeat	0.9			2.1		
Shellfish, other	0.6	0.2	<u>-76,4</u>	0,4	0.2	<u>-56.1</u>
Total	25.5	156.3	24.5	\$94.4	\$145.9	54.5

nspf - Not specifically provided for.

Note: Discrepancies in totals are due to rounding.

Percentages are based on unrounded numbers.

Sources: U.S. Dep. Commer., Bur. of the Census; data base from Natl. Mar.

Fish. Serv., Fish. Stat. Div., Silver Spring, MD 20910; Alaska Fish. Sci. Cent., 7600 Sand Point Way N.E., BIN C15700, Seattle,

WA 98115-0070.

Appendix Table 9. --Pacific Northwest exports of edible fishery products to the United Kingdom by product, quantity (million lb), value (million dollars), and percent change from 1990 to 1991.

		Ouantity			Value	
Product	1990	1991	% change	1990	1991	% change
Whole or dressed Salmon						
chum Pink Sockeye Coho Other Subtotal	1.8 3.1 1.7 0.9 1.2 8.7	1.5 1.1 0.7 0.6 1.4 5.2	-13.7 -64.9 -60.6 -41.9 13.0 -40.2	\$ 2.5 5.0 4.7 1.6 1.2 15.0	\$ 2.1 1.6 1.5 1.0 1.1 7.3	-17.5 -67.3 -67.3 -37.7 -12.8 -51.3
Cod	1.6	12.4	669.7	1.3	9.7	632.4
Halibut & Green. turbot Other	0.9 0.1	0.3 1.4	-64.2 1,922.5	2.0 0.1	0.6 1.0	-68.1 1,665.3
Fillets	0.4	0.4	-0.6	0.7	0.2	-69.3
Minced, pollock, balls, cakes, and sticks	3.0	1.9	-36.4	3.3	2.3	-31.5
Canned Salmon						
chum Pink Sockeye Other Subtotal	0.9 8.2 15.5 1.3 25.9	1.5 12.5 20.6 7.9 42.4	59.3 52.9 32.7 514.0 63.9	1.5 15.3 37.8 2.6 57.2	2.1 20.7 53.1 15.6 91.5	38.0 35.8 40.6 490.3 60.0
Fish, other	0.3	0.6	114.2	0.5	1.1	101.1
Shellfish, all	0.2	0.1	<u>-43.7</u>	0.4	0.2	<u>-44.7</u>
Total	41.1	64.8	57.7	\$80.5	\$113.8	41.4

Appendix Table 10. --Pacific Northwest exports of edible fishery products to Canada by product, quantity (million lb), value (million dollars), and percent change from 1990 to 1991.

		Ouanitv			Value	
Product	1990	1991	%change	1990	1991	% change
Whole or dressed						
Salmon						
Chinook	0.3	0.1	-55.5	\$ 0.7	\$ 0.3	-53.7
chum	1.8	1.4	-23.2	3.0	2.1	-30.2
Coho Pink	1.5	1.9	28.9 -53.8	2.6 8.1	3.6	37.5 -44.1
Sockeye	5.6 4.7	2.6 3.7	-33.8 -21.6	8.2	4.5 5.9	-44.1 -28.2
Not specified		1.0	-21.4	2.6	2.5	-2.1
Subtotal	15.2	10.7	-29.3	25.2	18.9	-24.9
Halibut &						
Green. turbot	4.9	4.2	-13.9	12.2	11.3	-7.5
Other flatfish	0.4	0.3	-27.1	0.5	0.5	-3.8
Herring	4.3	4.8	11.3	2.6	2.2	-16.8
Cod Other	0.7 1.8	2.2	227.7 43.4	0.9 1.9	2.3 3.2	164.7 64.9
Ocher	1.0	2.6	43.4	1.9	3.2	64.9
Fillets				,		
Cod	0.4	0.5	22.0	0.6	0.9	42.0
Halibut	0.5	0.3	-50.2	1.1	0.7	-41.7
Other	3.5	3.5	3	5.3	6.3	18.1
Minced, meat, balls,						
	6.5	8.2	26.6	9.4	13.0	38.4
Roe	0.2	0.2	-10.5	0.4	0.6	36.5
Canned						
Salmon						
Pink	4.0	1.7	-58.1	7.7	3.0	-61.1
Sockeye	1.7	2.2	30.8	4.6	5.0	9.2
Other	0.6	0.4	-32.8	1.3	1.0	-28.1
Subtotal	6.3	4.3	-32.0	13.6	8.9	-34.4
Fish, other	1.4	1.0	-25.8	2.1	1.5	-30.0
Crab	1.1	1.3	20.1	5.7	6.0	4.7
Crabmeat	0.4	0.4	7.7	0.8	0.9	8.4

Appendix Table 10.--Continued.

	Value					
Product	1990	1991	% change	1990	1991	% change
Shrimp	3.3	3.1	-5.3	\$ 11.9	\$11.9	0.7
Shellfish, other	4.6	<u>5.2</u>	<u>13.9</u>	6,1	6.8	11.5
Total	55.5	52.9	-4.7	\$100.6	\$96.0	-4.6

Appendix Table 11. --Pacific Northwest exports of edible fishery products to the Federal Republic of Germany by product, quantity (million lb), value (million dollars), and percent change from 1990 to 1991.

		Ouantity		Value		
Product	1990	1991	% change	1990	1991	% change
Whole or dressed Salmon Cod Other	1.2 7.8 33.4	0.8 5.9 12.4	-29.8 -23.9 -62.8	\$ 2.2 5.8 29.9	\$ 1.4 4.4 10.4	-34.8 -24.9 -65.3
Roe	0.1	0.1	5.8	1.3	1.4	7.5
Fillets Pollock Other Subtotal	8.6 8.6	12.5 0.7 13.2	 -91.8 52.9	 7.4 7.4	11.2 0.8 12.0	 -89.4 61.8
Minced, pollock, meat, balls, cake pudding	es, 2.6	7.2	181.8	2.6	8.0	204.1
Fish, other	0.2	0.0	-85.4	0.5	0.3	-28.3
Shellfish, all	_0.1	0.1	<u>75,8</u>	0.2	0.2	14.3
Total	54.0	40.0	-26.1	\$50.0	\$38.1	-23.7

Note: Zero indicates less than 50,000 lb or \$50,000. Discrepancies in totals are due to rounding. Percentages are based on unrounded numbers.

Appendix Table 12.--Pacific Northwest exports of edible fishery products to France by product, quantity (million lb), value (million dollars), and percent change from 1990 to 1991.

	Ouantity			Value		
Product	1990	1991	% change	1990	1991	% change
Whole or dressed Salmon Chinook chum Coho Pink Sockeye Not specified Subtotal	0.3 3.6 5.1 2.5 0.3 d 0.1 12.0	0.2 3.3 4.5 4.2 0.4 0.8 13.4	-32.0 -7.7 -10.9 71.0 12.1 427.4 12.4	\$ 1.1 5.2 11.4 3.4 0.9 0.2 22.2	\$ 0.5 3.9 9.4 4.8 0.7 1.7 20.8	-59.2 -25.5 -17.6 42.4 -22.6 609.2 -6.0
Other	1.1	0.4	-64.7	1.0	0.2	-84.5
Roe	0.3	0.4	25.1	2.6	2.3	-12.9
Fillets	1.4	3.6	147.4	1.3	3.9	209.4
Minced	0.7	1.9	170.5	0.6	2.7	354.3
Canned Salmon	0.2	0.9	282.6	0.4	1.0	158.2
Fish, other	0.0	0.2	418.2	0.3	0.3	20.8
Shellfish, all	0.4	0.3	<u>-6.4</u>	<u>1.5</u>	_ 1.3	<u>-12.9</u>
Total	16.2	21.2	30.9	\$29.8	\$32.5	9.1

Note:. Zero indicated less than 50,000 lb or \$50,000. Discrepancies in totals are due to rounding. Percentages are based on unrounded numbers.

Appendix Table 13. --Pacific Northwest exports of edible fishery products to Norway by product, quantity (million lb), value (million dollars), and percent change from 1990 to 1991.

	Ouantity			Value		
Product	1990	1991	% change	1990	1991	% change
Whole or dressed Cod	37.9	29.2	-23.0	\$27.4	\$25.5	-6.8
Other	2.5	0.1	-94.8	1.8	0.2	-87.3
Cod, salted		3.2	••		4.4	
Other	0.5	0.8	70.6	0.5	0.7	<u>49.6</u>
Total	40.9	33.3	-18.6	\$29.7	\$30.9	4.0

Appendix Table 14. --Pacific Northwest exports of edible fishery products to Portugal by product, quantity (million lb), value (million dollars), and percent change from 1990 to 1991.

_	Ouantity			Value		
Product	1990	1991	% change	1990	1991	% change
Whole or dressed Cod	4.2	13.5	225.5	\$ 2.7	\$10.8	306.0
Other	0.9	0.2	-77.7	1.0	0.1	-88.6
Cod, salted	10.6	11.4	7.8	14.3	17.3	21.0
Other	0.7	0.5	<u>-20.1</u>	0.8	0.2	<u>-70.6</u>
Total	16.3	25.7	57.2	\$18.7	\$28.4	52.0

Appendix Table 15. --Pacific Northwest exports of edible fishery products to Australia by product, quantity (million lb), value (million dollars), and percent change from 1990 to 1991.

Product -	Ouantity			Value		
	1990	1991	% change	1990	1991	% change
Canned Salmon						
Pink Sockeye	3.8 1.7	3.4 1.9	-10.3 10.1	\$ 7.0 5.1	\$ 5.3 5.3	-24.4 3.4
Other	0.5	0.5	2.9	1.1	1.2	2.4
Subtotal	6.0	5.8	-3.3	13.2	11.7	-11.3
Other	0.6	<u>0.1</u>	<u>-79.6</u>	1.1	<u>0.1</u>	<u>-89.3</u>
Total	6.5	5.9	-9.8	\$14.4	\$11.8	-17.5

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